# 2012 Clean Cities Peer Exchange and Vehicle Technology Deployment Workshop





**Clean Cities Coalition Programmatic Support Sub-Contract Requirements** 

**Brett Aristegui** – California Regional Manager

**Erin Russell-Story** – Great Lakes Regional Manager

# **Acronym De-Coder**



# Organizations Involved:

#### DOE:

Department of Energy

**NETL:** National Energy Technology Laboratory

LTI: Leonardo Technologies, Inc (a contractor to NETL)

NREL: National Renewable Energy Laboratory

# Contractual Terms:

#### SOW:

Statement of Work

#### PPM:

Program and Performance Management

#### FY:

Fiscal Year (the government fiscal year is10/1 to 9/30)

# Abbreviations for Deliverables:

#### AOP:

Annual Operating Plan

#### CCTV:

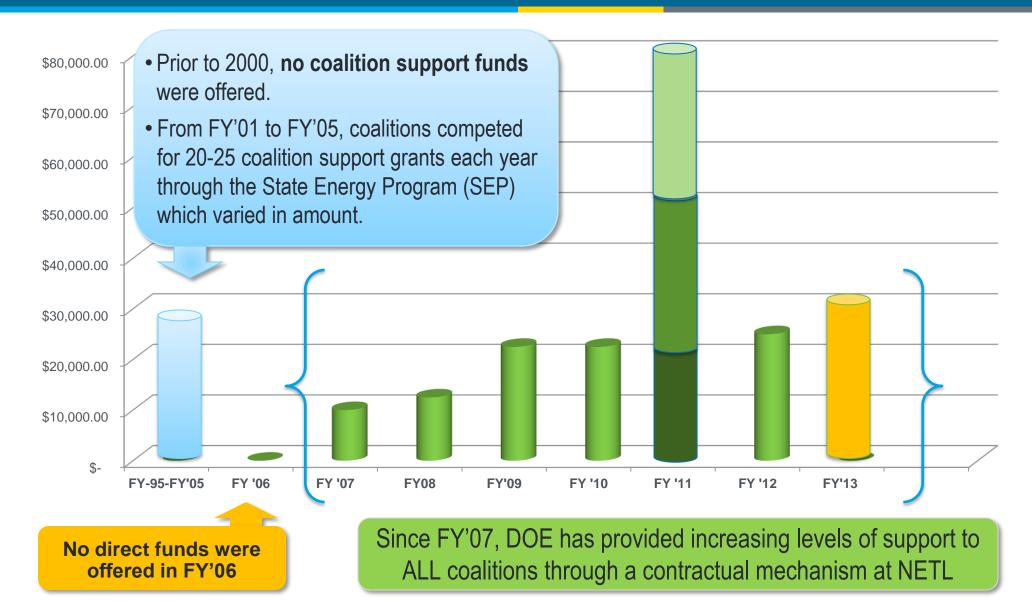
Clean Cities Television

#### CCU:

Clean Cities University

# **History of Coalition Support Funds**





# **Coalition Support Sub-Contract Hierarchy**



DOE Clean Cities Program Headquarters: Funding origination for all program activities **NETL - Clean Cities Project Management** Funding directed to grants and contracts Leonardo Technologies, Inc. (Contractor to NETL) Paid by NETL for Program and Performance Management (PPM) services Clean Cities Coalitions (Sub-contractor to LTI) Paid by LTI for work on the Coalition Support Sub-Contract (PPM NETL/LTI\_520.03.01)

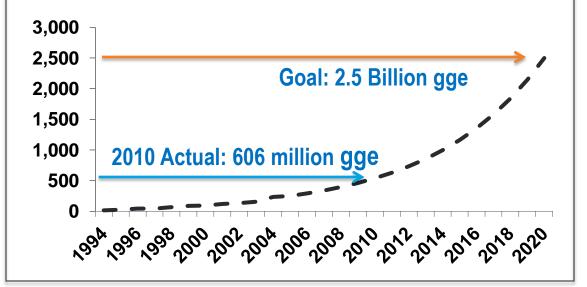
NOTE: This sub-contract is between your coalition and LTI, not DOE. Therefore, there are limits to how much influence DOE has over this sub-contract. This is <u>not</u> a grant and does not have a corresponding CFDA number. This is <u>not</u> considered federal funding.

# **Purpose of Support Sub-Contracts**



## **Objective:** fund activities related to

- Validating, collecting, and reporting critical data and performance metrics
- Track the growth/adoption of petroleum reduction technologies



### • Task 1:

- Data collection,
   reporting, and
   assessment efforts
   within coalition
   territory
- Task 2: Provide support for
  - Coalition technical assistance and coalition activities

### **FY13 Sub-Contract Basics**



\$30,000\*\* LTI sub-contract

Offered to all coalitions

**\$0\* Travel**Assistance

 No additional funds offered for travel to DOE sponsored events\* Deadlines are strictly enforced

- Deadlines are strictly enforced
- Assign a backup person
- Inform LTI asap
   if deadline
   might be
   missed

Implications of Non-performance

- Possible void of the sub-contract
- Loss of funding
- Ineligibility for future subcontract funding opportunities

### **FY13 Sub-Contract Basics**



This is NOT just busy work!

Many activities
 effective coalitions
 are already doing

DOE is required by law to collect, maintain, and report data:

- Annual Report
- QuarterlyAlternative FuelPrice Reports

Based on Best Practices of top performing coalitions:

- Annual Operating Plans
- Fleet Outreach
- Media Outreach and Communications

# FY13 Statement of Work (SOW)





All coalitions will have the same Deliverables 1 through 9



Deliverables 10 and 11 require you to choose one deliverable from a list.



Choices do not have to be made at the beginning of the contract year.

### **#FY13 SOW Details**



#### Successful coalitions:

- Measure the success of outreach and fleet contact efforts.
- Gain an understanding of regional alternative fuel vehicle and fuel market issues.
- Maintain contact with fleet managers and f suppliers/sellers.

# #1: Complete Annual Report by 3/15/13

- Available resources:
  - Web tool / template
  - CCU Course
  - Webinar
  - Addressed in FAQ's

#### Successful coalitions:

- Understand regional fuel pricing.
- Maintain a relationship with fuel suppliers/sellers.



- 4 per year (Jan, Apr, July, Oct)
- Available resources:
  - Template
  - CCU Course
  - Addressed in FAQ's

≅NREL



#### Successful coalitions:

- Renew their commitments to program goals.
- Capitalize on the process by re-engaging and energizing stakeholders.

# #3: Be in Compliance with Re-Designation Process

- Available resources:
  - Templates
  - Guidance documents
  - Addressed in FAQ's

#### Successful coalitions:

• Ensure up to date fueling station information is available for fleets and individuals.

# #4: Provide Updates on Station Openings and Closings

- Available resources:
  - Guidance document
  - CCU Course / Webinar
  - Addressed in FAQ's



#### Successful coalitions:

- Stay up to date with information on the Program and the alternative fuel vehicle industry.
- Interact and share best practices with peer coordinators.

**#5:** Attend Regional Meeting, Peer Exchange\* etc...

- Available resources:
  - Addressed in FAQ's

Jeff Hardy,
former Clean Cities co-director

Shelley Launey,
TG Powell,
Marcy Rood-Werpy,
Adriane Farley,
Honda Civic GX





#### Successful coalitions:

- Set coalition goals and direction.
- Prioritize program/project/staffing efforts.
- Develop budget and funding priorities for next fiscal year.

#### Successful coalitions:

- Interact regularly with Regional Manager, peer coordinators, DOE Headquarters and NREL.
- Exchange relevant and timely information.

# #6: Submit Annual Operating Plan

- Due no later than 10/31/13
- Available resources:
  - CCU Course
  - Template provided
  - Addressed in FAQ's

# #7: Monthly Regional Conference Call participation

- 6 calls per contract period\*
- Available resources:
  - Addressed in FAQ's



#### Successful coalitions:

 Educate stakeholders and the public about your coalition and the local/regional alternative fuel vehicle market.

#### Successful coalitions:

- Build interest and develop projects in local/regional alternative fuel vehicle market.
- Increase petroleum displacement.

# #8: Hold Stakeholder Meetings and Events

- 4 per Contract Period
- Available resources:
  - CCU Course
  - Addressed in FAQ's

# #9: Conduct Dedicated Outreach to Fleets

- 8 Contacts per Contract Period
- Available resources:
  - Template provided
  - Addressed in FAQ's
  - Guidance Document



#### Successful coalitions:

- Learn how best to use program tools in order to assist stakeholders.
- Influence the functionality of program tools to better assist stakeholders and increase petroleum reduction.
- Provide input into DOE meetings and events
- Provide critical input into special projects.

**#10: Participate in Training or Planning Activities** 

#### **Choose One:**

- # 10 (a) Assist in development/review of NREL tools and products, OR
- #10 (b) Participate in planning for DOE
   Leadership Event: Stakeholder Summit, Peer
   Exchange, Coordinator 101, etc., OR
- #10 (c) Participate in one special project or ad hoc assignment (as requested by DOE), OR
- #10 (d) Complete at least 4 CCU courses OR
- #10 (e) Complete and/or update a Plug-In Electric Vehicle Community Readiness Scorecard (Lead/and or provide substantial assistance)\*
  - Available resources:
    - Addressed in FAQ's
    - Scorecard Guidance Doc\*\*



#### Successful coalitions:

- Use several forms of media to communicate their coalition activities and to emphasize Clean Cities' core mission.
- Leverage communication tools to grow their stakeholder base and coalition effectiveness.
- Lead and/or participate in local activities related to building local understanding of AFV markets.

# #11: Communication & Outreach Activities

#### **Choose One:**

- # 11 (a) Develop one case study, success story or lessons learned document, OR
- #11 (b) Produce and submit a video for CCTV;
   OR
- #11 (c) Engage in the development and distribution of media outreach; OR
- #11 (d) Complete and/or update a Plug-In Electric Vehicle Community Readiness Scorecard (Lead/and or provide substantial assistance)\*
  - \* Available in both Activity #10 and #11, but can only be selected once
  - Available resources:
    - Addressed in FAQ's
    - Scorecard Guidance Doc\*\*

# Templates, Tools, Resources and Assistance for Fulfilling Deliverables



	#1	#2	#3	#4	42	9#	<b>L</b> #	8#	6#	#10a	#10b	#10c	#10d	#10e	#11a	#11b	#11c	#11d
Templates Available		•	•	•					•						•		•	
Guidance Documents Available			•	•					•							•		
Archived Webinars Available	•			•														
CCU Courses Available	•	•		•				•										•
Frequently Asked Questions Document	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•

**Remember: Ask other Coordinators!** 

Networking with your peers on best practices for successfully completing deliverables is always encouraged!

## **FY13 Invoicing**



Two invoicing options for FY13:

Each coalition can choose to invoice once or twice per year.

Invoices must be received by the 4<sup>th</sup> of the month to be processed in that month. Deadlines, deliverables, and reporting remain the same for all options.



# **Invoice Payment Dates**



Option 1	1 Invoice
Invoice submitted to LTI on or before	11/4/13
Invoice submitted to NETL	11/15/13
NETL pays LTI	12/15/13
LTI pays coalition by	1/15/14
Invoice amount	\$30,000

Option 2	1 <sup>st</sup> Invoice	2 <sup>nd</sup> Invoice
Invoice submitted to LTI on or before	5/4/13	11/4/13
Invoice submitted to NETL	5/15/13	11/15/13
NETL pays LTI	6/15/13	12/15/13
LTI pays coalition by	7/15/13	1/15/14
Invoice amount	\$15,000	\$15,000

## A Few Final Things to Consider....





Contract activities should be complementary to and build upon existing coalition programs and activities.

Deliverables should not replace existing coalition work or be the only product of the coalition.



Clean Cities is garnering more attention than ever before. When creating work products and deliverables, consider how it can be used beneficially for your coalition.



Your coalition's work is not done in a vacuum:
Together, the activities of each coalition form a
cohesive nationwide network dedicated to
reducing the nation's dependence on petroleum.

# Please Contact LTI with Any Questions



Kimberly Nix

Leonardo Technologies, Inc.

Contractor to the United States Department of Energy

**Project Controller** 

PPM Task 520.03.01 Activity Lead

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